

# FDFN ECONOMIC DEVELOPMENT REPORT

April 2017

#### **TEAMWORK = SUCCESS**

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#### **Contact Us**

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jeremy.norman@flying dust.net - Chief and Chairperson of FDB Holdings Corp.

## 2016-2017 Yearly Report Chair Jeremy Norman – FDB Holdings Corp.

Tansi Band Members:

I am pleased to present a yearly report of the activities of FDB Holdings Ltd. This is the economic arm of the Flying Dust First Nation. Flying Dust is recognized throughout the province of Saskatchewan as being a very progressive and business minded First Nation. We have various business holdings that are providing an income for FDFN. FDB Holding Corporation is the corporate entity overseeing the business enterprises of Flying Dust First Nation. FDB Holdings has over 25 years' experience operating various business enterprises. FDB Holding Corporation is overseen by a sevenmember board of directors with two representatives of Flying Dust First Nation Chief and Council, four members-at-large of the nation, and one independent director. The board follows a Business Charter outlining roles and responsibilities. The board is responsible to oversee the business interests of the Nation in a professional manner to maximize the results of business ventures for all Flying Dust First Nation Members. A strong working relationship with Flying Dust First Nation Leadership is important for ensuring good governance, performance, accountability and transparency.

#### FDB HOLDINGS MISSION STATEMENT

To promote the economic self-sufficiency of the Flying Dust First Nation through sound investments, profitable and sustainable business operations, and effective management of business assets.

### FDB HOLDINGS BUSINESS UPDATES



1.) FDB Gravel Ltd. – FDB Gravel provides aggregate sales from our pits on the Labrash TLE purchase. FDB Gravel provides gravel to the FDFN, NorSask Forest Products, Inland Concrete and various other customers. We have purchased a Loader, Trac Hoe, Screening Deck (separates gravel) and plan to purchase a conveyor system, weigh scale, new invoicing and security system to make the operation more efficient. We are also providing remediation services for INAC on the railway lands cleanup.

The coming year looks very positive as we anticipate more gravel opportunities with the Dept. of Highways and Mistik Management. We are also continuing cleanup on the Railway lands near the city.

2.) Flying Dust Property Management —The property management arm of F.D.B. Holdings is comprised of several key areas such as Land Code Coordination, Land Clerk, Land Manager... These titles also service property management, land use and occupancy, matrimonial real property, land use plan in

Richard Derocher-Councillor responsible for Economic Development and Board Director FDB Holdings Corp.

Richard Gladue – Board of Director FDB Holdings Corp.

Oniell Gladue – Board Director FDB Holdings Corp.

Percy Derocher -Board Director FDB Holdings Corp.

Merv Buckle - Board Director FDB Holdings Corp.

Bob Merasty - Board Director FDB Holdings Corp.

#### **Staff**

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darwin.derocher@flyin gdust.net - Director of Lands and FDFN Property Management

fdbgravel@flyingdust. net - Chris Mazuren -Manager

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kayleen.derocher@flyi ngdust.net – Accounts Manager – FDB Fuels & FDB Gravel addition agricultural leases, property leases, commercial space leases and oversight of private property management issues. The provincial building property management subsidiary, which is located in the City of Meadow Lake, falls under a separate company, 625706 SK. Ltd.

FDFN Property Management leases to farmers, businesses, Provincial Government and MLTC for office space. This year we are planning for a new building for MLTC for 20-40 office spaces.

- **3.) FDB Fuels** FDB Fuels is located on FDFN. It is the hub of the community and provides tax free fuel and tobacco for treaty card holders. It provides confectionery and sundry items. The fuel station has provided the community (through the rebate program) with a very reliable business that supports many programs in Flying Dust.
- F.D.B. Holdings is exploring building a new fuel station that will provide a more varied selection of additional items, as well as an increased selection of healthy ready-made, grab-and-go items. Building a new, more modern fuel station will ensure the continued success of the operation.
- **4.) FDFN Market Garden** FDFN Market Garden was started in 2009 and has grown significantly in the last few years. Although the garden is not a money maker it provides FDFN Membership with food sovereignty which means we don't have to depend on others for our food source. This diamond in the rough is something most communities dream about and many are working towards that goal as well. We were successful in obtaining an \$185,000 grant from SEIF for a new wash line and upgrade our harvester. We have applied for funding from INAC and Western Economic Diversification to expand the Market Garden to make it more viable and efficient.

We have an agreement with a wholesaler named Thomas Fresh Company. The agreement states that they will purchase 250,000 tonnes of potatoes every year for the next 4 years. We also provide to M.L. COOP, Sobeys in Saskatoon and SIGA restaurants as well as FDFN membership.

- **5.) Flying Energy LP** Flying Energy is owned and operated by FDB Holdings Corp. FDFN through its TLE process purchased land in the Bakken area (Stoughton & Estevan) to gain access to the oil producing lands. With the downturn in oil prices our investment although still very good has not been as lucrative as first thought. However; Flying Energy has been successful in supporting community programs, infrastructure (Elders Home) and educational services (Scholarships). With the a small upturn in oil prices FDB Holdings remains positive about the benefits that Flying Energy can provide to the community in the future.
- **6.) Flying Dust Power Corporation Ltd.** FDB Holdings has been working on a 20 MW power project since 2014. In partnership with First Nations Power Authority and Sask Power Corp. we have been negotiating a Power Purchase Agreement. FDB Holdings intends to capture Flare Gas (gas that is burnt into the atmosphere) and turn it into power. This would be one the biggest Flare Gas projects in Canada. It will provide a stable future income for the FDFN as power never goes down and stays stable in price. This is an 80 million dollar project but we already have many developers wanting to work with FD Power to achieve our goals.

Presently we are releasing an Expression of Interest (EOI) to give all developers a chance at the Request for Proposal (RFP). This will provide us the details of who can do these projects, whether they know what they're doing, if they have the financial capability to do it.











"Producing Clean

Power for the Future"

ON GOING PROJECTS



FDFN has many other activities that we are pursuing for the betterment of FDFN Membership. Quality of life, healthier lifestyles and more employment opportunities are the goal of FDB Holding Corp. Part of that process is identifying the needs and wants of the community. As part of the CCP (Comprehensive Community Plan) we have taken those ideas and needs and applied them to our Goals and Objectives.

- 1.) FDFN Commercial Sub Division Since 2012 FDFN has been working on a Commercial Sub Division in anticipation of converting the railway lands to reserve. We have been working with INAC, CN, Pinter & Associates, All North Engineering and KGS Engineering to complete this. We will be having open houses to discuss this project further with band members. We will have drawings, plans and renderings to show membership some of the plans and also provide an opportunity to make changes if necessary. This will happen in May/June/July 2017. Look out for flyers and we look forward to great turnouts.
- 2.) Water Treatment Plant Since 2013 we have been lobbying INAC for a new \$13 million WTP. We are considered B1 which is the highest priority level for funding since 2014. We have developed an engineered plan and have completed ESA's (environmental site assessments). We are waiting for INAC to respond. This facility would be great for the FDB Gravel and Concrete.
- **3.) Solid Waste Management Facility** Since 2014 FDFN has been trying to get a SWMF. This is essentially a modern garbage dump that recycles the garbage where it can. We have developed the engineered drawing for this facility as well as ESA's. We are waiting for a response from INAC.
- **4.) FDB Concrete Proposal** To value add to our gravel FDB Holdings is pursuing a partnership with Colas Canada which is a multi-national company from France. They specialize in road construction, asphalt and concrete which require vast amounts of gravel. We are looking to get started soon once we finish negotiating our agreements and complete a business plan.
- **5.) Gensource Potash Investment** FDB Holdings has invested monies with Gensource Potash Corp. This is a junior potash company with land holdings in central Saskatchewan. They presently have partnered with an East Indian Group (ESSEL INC.) to construct a \$250,000,000 potash mine. They are also in negotiations with a Chinese Company for another potash mine for a guaranteed purchase of 250,000 tonnes of potash per year for the next 20 years.

These mines will require co-generation power that will produce 15 MW's of power per year each. FD Power Corp. in partnership with Gensource is exploring the opportunity to provide power to these mines. It's a very exciting project but still in the early stages. We will keep you up to date.